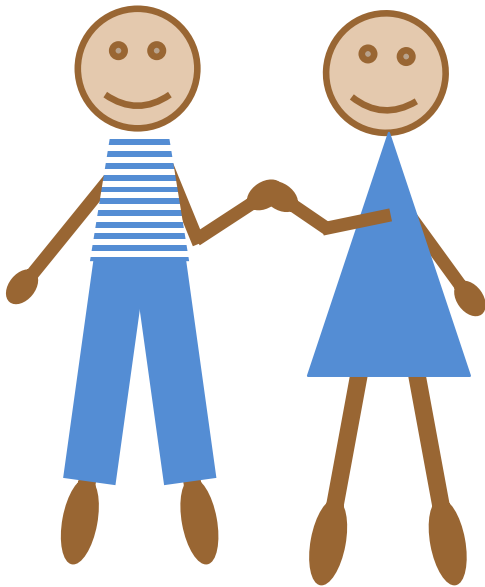


Inclusive Community Building

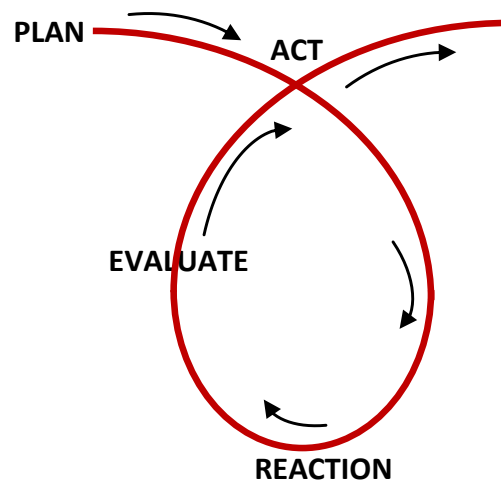


**create
relationships**



know your community

**have a
strategy**



HINT #1

Know What Motivates *You* to Get Involved

The reason I decided to get involved is because my neighborhood/community needs...

I value (*the world as it ought to be – I value a safety*)...

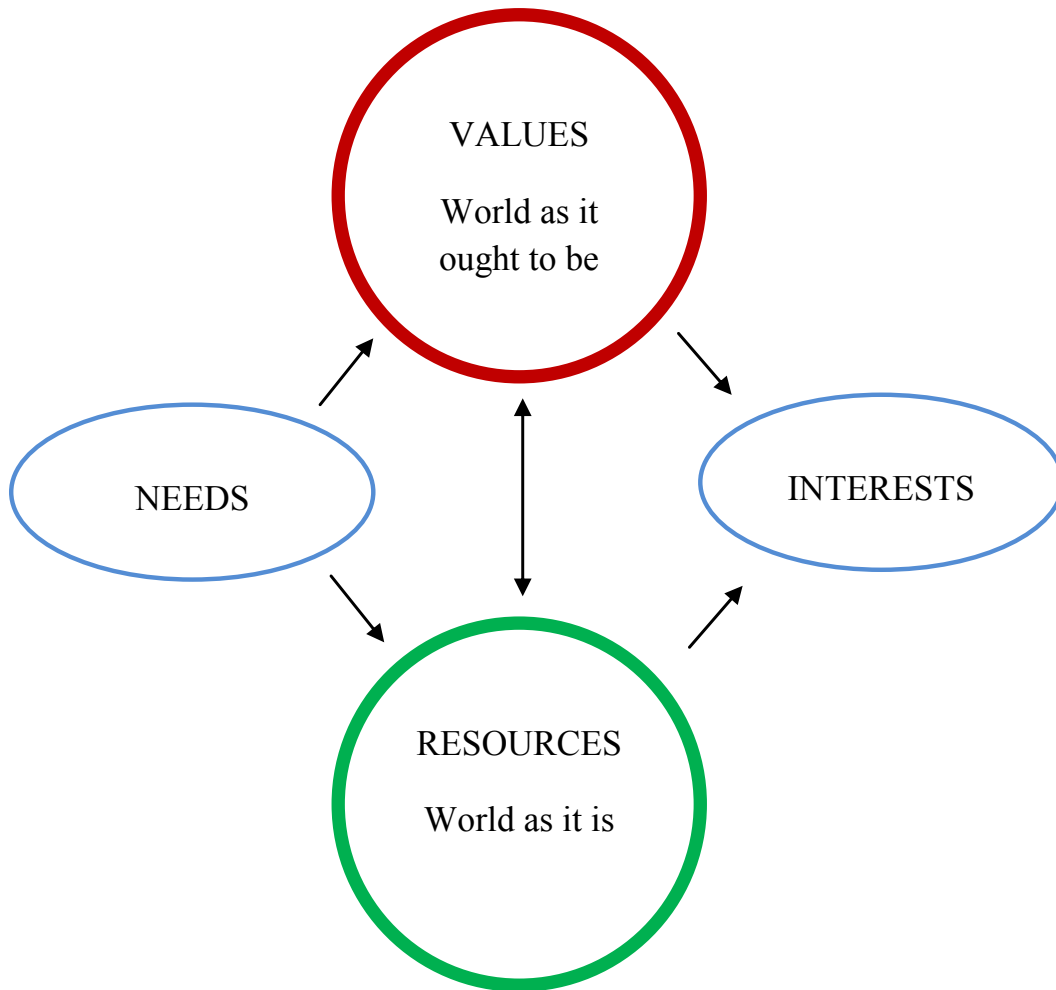
I know the resources (*the world as it is - human, knowledge, and other resources*) we already have in our community include...

To make my neighborhood an even better place to live, I am interested in working on...

HINT #2

Know What Motivates People to Act in Certain Ways

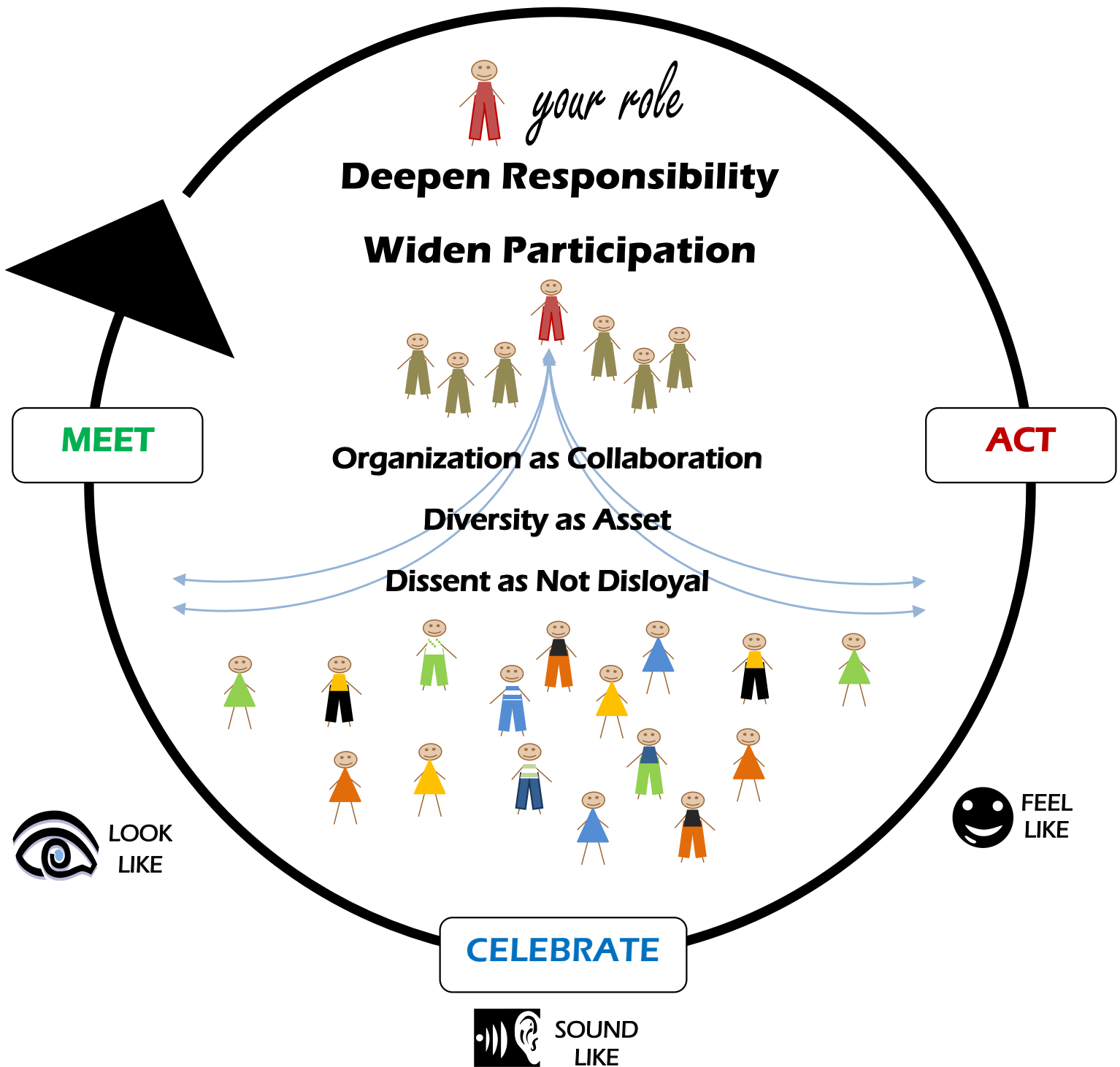
*Our needs help us to see what we value and what resources we have already.
Needs, values, and resources shape what you are interested in addressing in your neighborhood.*



	Need	Value	Resources	Interest
EXAMPLE	<i>I need housing.</i>	<i>I value safety.</i>	<i>The housing in my neighborhood is run down but has good foundations.</i>	<i>I am interested in changing the housing conditions in my neighborhood.</i>
YOU TRY ▼				

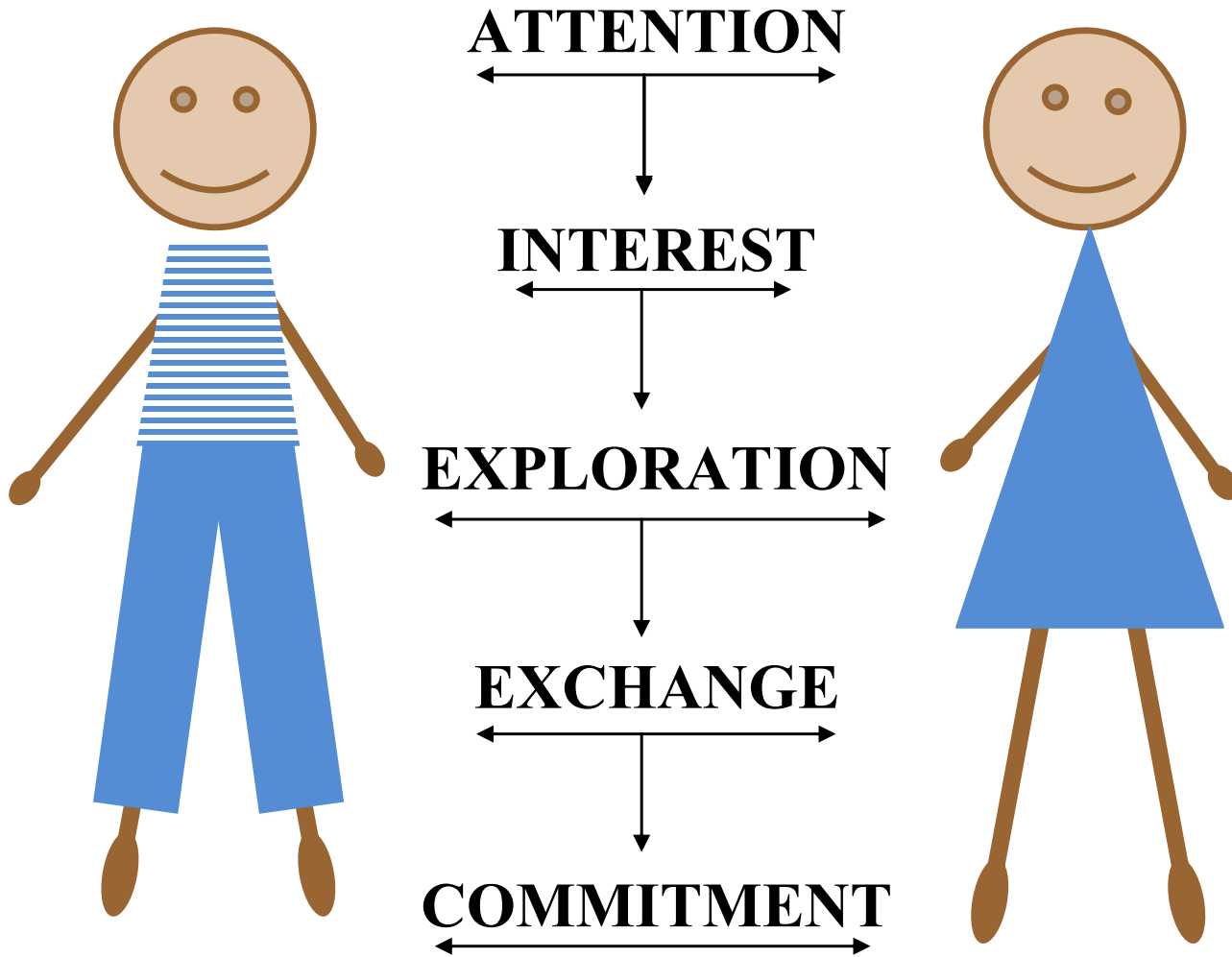
HINT #3

Relationships Are Authentic, Diverse, and Inclusive



HINT #4

Key Building Blocks in Creating Relationships



- | | |
|--------------------|--|
| Attention | Decide how you will get their attention – telephone, email, in-person visit. |
| Interest | Establish an interest in having a conversation – seek common ground. |
| Exploration | What type of questions will you ask? What type of questions will you be ready to answer? |
| Exchange | What kind of exchanges are you willing to have – conversations, listening, meeting, having dinner at your home; <i>knowing what kind of exchange you want to make is what allows you to have a commitment.</i> |
| Commitment | If you decide to develop a relationship with this person, what commitment will you make to cultivate that relationship? |

To be Inclusive Create Healthy Relationships

*The only way to create healthy relationships is to go out there and “do it”.
Before you reach out, ask yourself the following questions...*

Name: _____ **Affiliation:** _____

Telephone: _____ **Email:** _____

ATTENTION	Why has this person come to your attention?
INTEREST	What is this person interested in? What is their interest in your neighborhood?
EXPLORATION	What kind of questions will you ask them? What are you curious about regarding who they are and their interest?
EXCHANGE	What kind of an exchange would you like to have with them? What type of resources do they have that would be supportive of how you are working to change your neighborhood?
COMMITMENT	What will you commit to doing to cultivate this relationship on an ongoing basis?